



# COLLEGE OF CHARLESTON

HISTORIC CAMPUS.  
*Limitless Opportunities.*



## POSITION PROFILE

# Buono Endowed Professor of Real Estate

ASSOCIATE PROFESSOR OR FULL PROFESSOR



*School of Business*

DEPARTMENT OF FINANCE

# The Opportunity

The School of Business at the College of Charleston invites applications and nominations for the inaugural Buono Endowed Professor of Real Estate, an exceptional opportunity for an accomplished scholar and industry-engaged leader to shape the future of real estate education at one of the nation's most distinctive public universities.

Located in the vibrant and rapidly growing Charleston real estate market, this endowed faculty position offers the opportunity to provide academic leadership for the College's nationally recognized Commercial Real Estate Finance program while helping to advance innovative teaching, impactful scholarship, and meaningful industry partnerships.

The successful candidate will join a dynamic Department of Finance that is deeply committed to student success and experiential learning. In addition to teaching and maintaining an active research agenda, the Buono Endowed Professor will play a leading role in evaluating and enhancing real estate curriculum, mentoring students, supporting career placement efforts, and strengthening connections between the College and the broader real estate community.

The individual selected for this position will also have the opportunity to serve as Director of the Carter Real Estate Center, providing strategic leadership for one of the College's signature industry-facing initiatives. In this capacity, the successful candidate will cultivate relationships with real estate professionals, support fundraising and program development efforts, and create transformational opportunities for students interested in careers across the real estate industry.

The College seeks a collaborative and entrepreneurial leader with a record of excellence in teaching, scholarship, and professional engagement. Candidates who bring significant commercial real estate experience, a passion for student development, and a vision for expanding the impact of real estate education are especially encouraged to apply.



# About the College of Charleston

Located in the heart of historic Charleston, South Carolina, the College of Charleston is a nationally recognized public comprehensive university. Since its founding in 1770, the College has maintained a strong liberal arts curriculum. The College is a state-supported, comprehensive institution and ranks among the nation's top universities (for quality of life, affordability, and exceptional education in the arts, sciences, education, and business). Our beautiful and historic campus, combined with contemporary facilities and cutting-edge programs, attracts exceptional students and faculty from across the U.S. and around the world.



## Mission, Vision & Values

Founded in 1770, the College of Charleston is a public university grounded in the principles of the liberal arts and committed to developing ethically centered, intellectually versatile and globally fluent citizens who create innovative solutions to social, economic and environmental challenges.

## Vision

The College of Charleston will be a transformative national university redefining liberal arts education through innovation.

## Core Values

The College of Charleston's Core Purpose is to pursue and share knowledge through study, inquiry and creation in order to empower the individual and enrich society.



## ADMISSIONS

Undergraduate	<b>10,660</b>
Graduate	<b>1,069</b>
<b>Total</b>	<b>11,729</b>
Minority students	<b>19%</b>
U.S. states and territories represented	<b>53</b>
Foreign countries represented	<b>72</b>
Acceptance rate	<b>72%</b>



## STUDENT LIFE

- More than 75 research, teaching and support labs
- No. 1 city in the U.S.
- No. 10 city in gaining innovation jobs
- Students living on campus: **34%**
- 284** student organizations
- 300** student-athletes make up the College of Charleston's 19 NCAA Division I teams
- Top-notch fitness facilities and practice fields



## ACADEMICS

<b>69</b> majors
<b>88</b> minors
<b>7</b> undergraduate certificate programs
<b>20</b> master's degree programs
<b>10</b> graduate-level certificate programs
<b>3</b> doctoral degree program



# About the Department of Finance

The **Department of Finance** offers two majors, a B.S. in Finance and a B.S. in Commercial Real Estate Finance, as well as minors in Finance, Real Estate, and Financial Technology. Our faculty members have expertise across many areas, including investment, corporate finance, international finance, banking management, and financial modeling. While active in research, our faculty are most devoted to teaching.

As a department, we strive to educate and graduate ready-to-work students. To serve this goal, we tailor our curriculum to the real world. The Department proudly houses the **Carter Real Estate Center** and the **School of Business Investment Program** and has a Financial Services Lab with Bloomberg terminals. The Department has access to many databases such as CRSP, S&P Capital IQ Pro, CoreLogic, CoStar, Trepp CMBS database, local MLS dataset, GeoTHINK, etc. The Department also has access to software such as Rockport VAL, ARGUS and Crystal Ball.



## Carter Real Estate Center

The Carter Real Estate Center is a real estate education and research center located within the College of Charleston's School of Business. Established in 2006 with support from Ben Carter and the Carter family, the Center provides outstanding education and research to advance real estate knowledge.

The Center focuses on preparing students for careers in the real estate profession, including:

- development and urban renewal
- investment
- finance
- appraisal
- sales, leasing, and marketing

All areas of study emphasize an awareness of ethical, socially responsible and environmental issues.

## What We Do

- Promote the College of Charleston's real estate programs, including the first-of-its-kind commercial real estate finance major
- Provide students with the knowledge and skills necessary to enter the real estate industry
- Offer an in-depth curriculum to prepare students for long-term career success in real estate
- Promote networking opportunities between students and practicing real estate professionals
- Engage in academic and applied research that expands the real estate body of knowledge

# About Charleston, South Carolina

Nestled along the Atlantic coast, Charleston is one of the nation's most historic and vibrant cities, known for its rich cultural heritage, coastal beauty, and exceptional quality of life. Frequently recognized among the top destinations in the United States, Charleston offers a unique blend of historic charm and modern innovation. Residents enjoy a thriving arts and culinary scene, picturesque waterfronts, year-round outdoor recreation, and easy access to beaches, waterways, and nature preserves throughout the Lowcountry.

Beyond its renowned lifestyle amenities, Charleston is also a growing economic and educational hub. The region is home to a diverse business community spanning technology, healthcare, manufacturing, logistics, and real estate, creating a dynamic environment for collaboration and professional growth. With a welcoming community, strong sense of place, and commitment to preserving its distinctive character while embracing innovation, Charleston provides an exceptional setting in which to live, work, and lead.



The College of Charleston engages with the city of Charleston by hosting events on campus, connecting students with major city events for internship opportunities and being a public space for everyone to enjoy.

From sporting events to artistic endeavors, the College offers a variety of programming available to residents and visitors to the city. Take advantage of our many education programs, like non-degree programs and continuing and professional education programs.



# Qualifications

## Required

- Earned doctorate in Real Estate, Finance, or a closely related field from a nationally accredited university.

## Preferred

- Extensive professional experience in commercial real estate.
- Demonstrated excellence in teaching, with the ability to teach courses such as Real Estate Finance and Investment.
- Strong record of scholarly research, with the ability to mentor and engage junior faculty in research activities.
- Evidence of publication in reputable real estate and/or finance journals.
- Prior service experience at the department, college, university, and/or professional community level.



# Application & Nomination Process

## Greenwood Asher & Associates®

[Greenwood Asher & Associates \(GA&A\)](#) is assisting the College of Charleston in this search.

*Applications and nominations are now being accepted.*

### How to Apply:

Please submit application materials through the GA&A [candidate portal](#).

Application materials should include:

- ▶ A letter of interest that clearly states the applicant's qualifications for the position
- ▶ A current resume/curriculum vitae

*Submission of application materials as PDF attachments is strongly encouraged.*

The search will be conducted with a commitment to confidentiality for candidates until finalists are selected. Initial screening of applications will begin immediately and will continue until an appointment is made.

### Inquiries and nominations should be directed to:

#### Jeremy Duff

Vice President of Executive Search

[jeremyduff@greenwoodsearch.com](mailto:jeremyduff@greenwoodsearch.com)



#### Shelley Feather

Senior Executive Search Consultant

[shelleyfeather@greenwoodsearch.com](mailto:shelleyfeather@greenwoodsearch.com)

### Compensation

Salary will be competitive and commensurate with qualifications and experience.

*The College of Charleston is an equal opportunity employer and does not discriminate against any individual or group on the basis of sex, gender (including gender identity and/or expression), pregnancy, race, religion, color, national origin, age, disability, military or veteran status, sexual orientation, genetic information, and other classifications protected by applicable federal, state, and local laws. For more information, please visit [eop.cofc.edu](http://eop.cofc.edu).*

